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## **MODULAR OFFICE FURNITURE**

2009 list and GSA prices




QUICKSHIP EUROPE

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# NOVA INTERNATIONAL, INC. GSA CONTRACT # GS-28F-0026N - SACMA 24 WORKSTATIONS: 2009 LIST AND GSA PRICES

|   |  |  |
|---|--|--|
| <p><b>MANUFACTURED BY SACMA / UFFIX MADE IN ITALY</b></p> | <p><b>THE DELIVERY NOTE:</b> Time of Delivery - 7 weeks. All GSA prices are FOB ex-Factory, freight charges are additional. For Delivery to US Military Customers --- worldwide delivery is available with Military TCN. Add as per below. For US Diplomatic Customers --- Delivery to ELSO; add 5%. For deliveries to Italy, Belgium, Germany, UK and Spain, add to the GSA Price the percentage as shown below:<br/>                 ITALY - add 5% ; GERMANY - add 16% ; BELGIUM, UK and SPAIN - add 18%.</p> | <p><b>GSA Discount 34.9%<br/>From the List Price</b></p> |
|---|--|--|

| COLLECTION MODEL NUMBER                         | MODEL NAME  | DESCRIPTION  | IMAGE  | Depth (in) | Width (in) | Height (in) | Cube (Ft3) | Ship Wt. (lbs) | LIST PRICE               | GSA PRICE                |
|---|---|--|--|------------|------------|-------------|------------|----------------|--------------------------|--------------------------|
| <p><b>SACMA 1<br/>TWISTER 1<br/>TW4/5</b></p>   | <p><b>Executive modern L-shaped workstation with one pedestal and round meeting table</b></p> | <p><b>Executive modern L-shaped one-person modular workstation with one pedestal and round meeting table with one partition screen, one modesty panel, a CPU-holder and a corner table. Also includes one 3-drawer pedestal with locker, and folding round meeting table. Quickship Europe. Please read the delivery note.</b></p> |  <p style="font-size: small; text-align: center;">Twister01R.eps</p>   | 71.7       | 102.4      | 29          | 33.6       | 400            | <p><b>\$3,556.79</b></p> | <p><b>\$2,247.89</b></p> |
| <p><b>SACMA 2<br/>TWISTER 2<br/>TW8/9</b></p>   | <p><b>Managerial two person modern L-shaped workstation</b></p>                               | <p><b>Managerial two person modern L-shaped modular workstation with CPU-holders, wide modesty panels and wide partition screens. Quickship Europe. Please read the delivery note.</b></p>   |  <p style="font-size: small; text-align: center;">Twister03R.eps</p>  | 86.6       | 393.8      | 29          | 41.0       | 506            | <p><b>\$4,892.08</b></p> | <p><b>\$3,091.79</b></p> |
| <p><b>SACMA 3<br/>TWISTER 3<br/>TW10/11</b></p> | <p><b>Modular four person modern straight workstation</b></p>                                 | <p><b>Modular four person modern straight workstation with wide partition screens and one pedestal. Quickship Europe. Please read the delivery note.</b></p>   |  <p style="font-size: small; text-align: center;">Twister04R.eps</p> | 64.6       | 252        | 29          | 38.0       | 540            | <p><b>\$4,385.18</b></p> | <p><b>\$2,771.43</b></p> |




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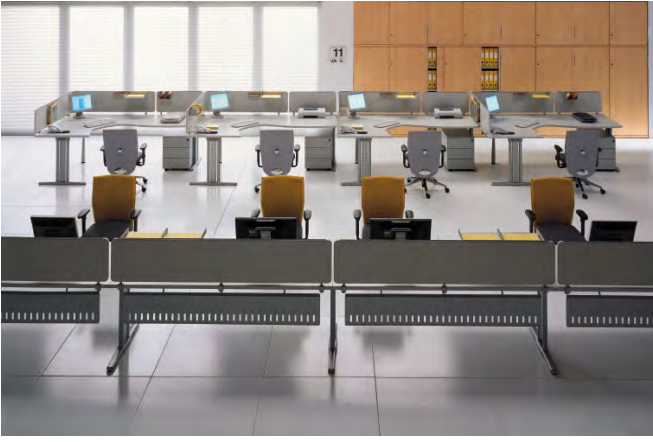
| COLLECTION MODEL NUMBER                         | MODEL NAME   | DESCRIPTION   | IMAGE  | Depth (in) | Width (in) | Height (in) | Cube (Ft3) | Ship Wt. (lbs) | LIST PRICE | GSA PRICE  |
|---|--|---|--|------------|------------|-------------|------------|----------------|------------|------------|
| <p><b>SACMA 4<br/>TWISTER 4<br/>TW15</b></p>    | <p><b>Modern one person modular L-shaped workstation</b></p> | <p><b>Modern one person modular L-shaped workstation: L-shaped desk with modesty panels and cloth corner screen, and contoured desks on the sides. Quickship Europe. Please read the delivery note.</b></p> |  <p style="font-size: small; text-align: center;">Twister06R.eps</p>   | 55.1       | 70.9       | 29          | 18.4       | 201            | \$2,745.41 | \$1,735.10 |
| <p><b>SACMA 5<br/>TWISTER 5<br/>TW16/17</b></p> | <p><b>Modern two person Z-shaped workstation</b></p>         | <p><b>Modern two person Z-shaped modular workstation with cloth corner screens, a printer holder and two 3 drawer pedestals. Quickship Europe. Please read the delivery note.</b></p>                       |  <p style="font-size: small; text-align: center;">Twister07R.eps</p>  | 110.2      | 110.2      | 29          | 44.5       | 420            | \$5,499.33 | \$3,475.58 |
| <p><b>SACMA 6<br/>TWISTER 6<br/>TW20/21</b></p> | <p><b>Modern two person L-shaped workstation</b></p>         | <p><b>Modern two person L-shaped modular workstation with four partition screens, and two pedestals. Quickship Europe. Please read the delivery note.</b></p>   |  <p style="font-size: small; text-align: center;">Twister09R.eps</p> | 143.3      | 86.6       | 29          | 51.3       | 636            | \$7,009.82 | \$4,430.21 |

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|--|--|---|




| COLLECTION MODEL NUMBER                  | MODEL NAME  | DESCRIPTION  | IMAGE  | Depth (in) | Width (in) | Height (in) | Cube (Ft3) | Ship Wt. (lbs) | LIST PRICE  | GSA PRICE   |
|--|---|--|--|------------|------------|-------------|------------|----------------|-------------|-------------|
| <b>SACMA 7<br/>TWISTER 7<br/>TW22/23</b> | <b>Modern four person X-shaped workstation</b>          | <b>Modern four person X-shaped modular workstation with four partition screens, and four 3 drawer pedestals. Quickship Europe. Please read the delivery note.</b>  |    | 151.2      | 151.2      | 29          | 96.5       | 1053           | \$10,968.05 | \$6,931.81  |
| <b>SACMA 8<br/>TWISTER 8<br/>TW24/25</b> | <b>Modern four person H-shaped workstation</b>          | <b>Modern four person H-shaped modular workstation with three partition screens, and four 3 drawer pedestals. Quickship Europe. Please read the delivery note.</b> |   | 143.3      | 150        | 29          | 92         | 1013           | \$11,243.61 | \$7,105.96  |
| <b>SACMA 9<br/>TWISTER 9<br/>TW26/27</b> | <b>Modern eight person 8-shaped workstation cluster</b> | <b>Modern eight person 8-shaped modular workstation with eight partition screens and four pedestals. Quickship Europe. Please read the delivery note.</b>          |  | 151.2      | 294.5      | 29          | 167.1      | 1809           | \$20,061.59 | \$12,678.93 |

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|---|--|--|--|------------|------------|-------------|------------|----------------|---|-------------|
| COLLECTION MODEL NUMBER                     | MODEL NAME   | DESCRIPTION  | IMAGE  | Depth (in) | Width (in) | Height (in) | Cube (Ft3) | Ship Wt. (lbs) | LIST PRICE                                | GSA PRICE   |
| SACMA 10<br>RESKAY 1<br>RE4/5               | Managerial two person modern L-shaped workstation  | Managerial two person modern L-shaped modular workstation with CPU-holders, wide modesty panels and partition screens, and one 3 drawer pedestal. Quickship Europe. Please read the delivery note.   |    | 63         | 152        | 29          | 19.2       | 530            | \$4,536.57                                | \$2,867.11  |
| SACMA 11<br>RESKAY 2<br>RE12/13             | Executive modern L-shaped one-person workstation with one pedestal and round meeting table   | Executive modern L-shaped one-person modular workstation with cloth corner screen, modesty panels, CPU- and printer- holders. Also includes one 3 drawer pedestal with locker, and folding round meeting table. Quickship Europe. Please read the delivery note.   |   | 95.2       | 100        | 29          | 41         | 450            | \$4,696.46                                | \$2,968.16  |
| SACMA 12<br>RESKAY 3<br>RE16/17             | Modern eight person call center  | Modern eight person call center: Lined up in two rows: straight four rectangular desks with partition screens and modesty panels, and four L-shaped modular desks with partition screens and modular panels. Also includes eight 3 drawer castor pedestals. Quickship Europe. Please read the delivery note. |  | 160        | 347.2      | 29          | 133        | 1806           | \$19,018.88                               | \$12,019.93 |




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|---|--|--|




| COLLECTION MODEL NUMBER                         | MODEL NAME   | DESCRIPTION  | IMAGE  | Depth (in) | Width (in) | Height (in) | Cube (Ft3) | Ship Wt. (lbs) | LIST PRICE  | GSA PRICE   |
|---|--|--|--|------------|------------|-------------|------------|----------------|-------------|-------------|
| <p><b>SACMA 13<br/>RESKAY 4<br/>RE23</b></p>    | <p><b>Modern eight person 8-shaped workstation cluster</b></p> | <p><b>Modern eight person 8-shaped modular workstation with eight partition screens and six pedestals. Quickship Europe. Please read the delivery note.</b></p>  |    | 112        | 319        | 29          | 167        | 1924           | \$20,287.83 | \$12,821.91 |
| <p><b>SACMA 14<br/>RESKAY 5<br/>RE26/27</b></p> | <p><b>Modern three person call center</b></p>                  | <p><b>Modern three person call center: three lined up rectangular desks with partition screens and modesty panels. Also includes three 3 drawer castor pedestals. Quickship Europe. Please read the delivery note.</b></p> |   | 32         | 222        | 29          | 48         | 713            | \$6,183.14  | \$3,907.74  |
| <p><b>SACMA 15<br/>RESKAY 6<br/>RE29</b></p>    | <p><b>Conference room modular furniture</b></p>                | <p><b>Conference room modular furniture: 14-person executive meeting conference modular table. Also includes a folding round table and rectangular meeting table. Quickship Europe. Please read the delivery note.</b></p> |  | 66.2       | 228.4      | 29          | 65         | 915            | \$6,264.78  | \$3,959.34  |

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|---|--|--|

| COLLECTION MODEL NUMBER                       | MODEL NAME  | DESCRIPTION   | IMAGE  | Depth (in) | Width (in) | Height (in) | Cube (Ft3) | Ship Wt. (lbs) | LIST PRICE  | GSA PRICE  |
|---|---|---|--|------------|------------|-------------|------------|----------------|-------------|------------|
| <p><b>SACMA 16<br/>AMAZON 1<br/>AM6/7</b></p> | <p><b>Managerial L-shaped modern modular workstation with wall unit</b></p>         | <p><b>Managerial L-shaped modern modular workstation with leather inlay, modesty panel and right side conference table. Also includes 6 glass door wall unit. Quickship Europe. Please read the delivery note.</b></p>            |    | 130        | 77.2       | 29          | 52.3       | 836            | \$10,025.69 | \$6,336.24 |
| <p><b>SACMA 17<br/>AMAZON 2<br/>AM8/9</b></p> | <p><b>Managerial modern rectangular desk with pedestal and serving credenza</b></p> | <p><b>Managerial modern rectangular desk with leather inlay and modesty panel. Also includes 3 drawer pedestal and serving 4 door credenza. Quickship Europe. Please read the delivery note.</b></p>                              |   | 55.1       | 84.3       | 29          | 43.4       | 660            | \$9,564.72  | \$6,044.90 |
| <p><b>SACMA 18<br/>AMAZON 3<br/>AM10</b></p>  | <p><b>Managerial L-shaped modern modular workstation with wall unit</b></p>         | <p><b>Managerial L-shaped modern modular workstation with leather inlay, modesty panel and right side conference table. Also includes one pedestal and 6 door wall unit. Quickship Europe. Please read the delivery note.</b></p> |  | 81         | 134        | 29          | 74         | 1100           | \$12,121.33 | \$7,660.68 |

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|---|--|---|--|------------|------------|-------------|------------|---|--------------------|-------------------|
| COLLECTION MODEL NUMBER                     | MODEL NAME   | DESCRIPTION   | IMAGE  | Depth (in) | Width (in) | Height (in) | Cube (Ft3) | Ship Wt. (lbs)                            | LIST PRICE         | GSA PRICE         |
| <b>SACMA 19<br/>AMAZON 4<br/>AM10/11</b>    | <b>Managerial modern rectangular desk with pedestal and wall unit</b>  | <b>Managerial modern rectangular desk with leather inlay and modesty panel. Also includes 3 drawer pedestal and serving 6 door wall unit. Quickship Europe. Please read the delivery note.</b>  |    | 74         | 88.2       | 29          | 67.1       | 1040                                      | <b>\$10,702.69</b> | <b>\$6,764.10</b> |
| <b>SACMA 20<br/>AMAZON 5<br/>AM12/13</b>    | <b>Executive modern boat-shaped modular boardroom table</b>  | <b>Executive boat-shaped modular conference table, designed for 8- to 10-person meeting. Quickship Europe. Please read the delivery note.</b>   |   | 107        | 178        | 29          | 77         | 1180                                      | <b>\$15,793.79</b> | <b>\$9,981.67</b> |
| <b>SACMA 21<br/>AMAZON 6<br/>AM16/17</b>    | <b>Managerial modern workstation on mobile pedestal and credenza</b>   | <b>Managerial modern rectangular 200 cm desk with modesty panel and with kit for right fixed bearing on mobile pedestal with drawer, filing and CPU storage space. Also includes four door serving credenza. Quickship Europe. Please read the delivery note.</b> |  | 94         | 62.6       | 29          | 47.2       | 584                                       | <b>\$8,169.90</b>  | <b>\$5,163.38</b> |

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**GSA Discount 34.9% From the List Price**

| COLLECTION MODEL NUMBER                  | MODEL NAME  | DESCRIPTION  | IMAGE  | Depth (in) | Width (in) | Height (in) | Cube (Ft3) | Ship Wt. (lbs) | LIST PRICE        | GSA PRICE         |
|--|---|--|--|------------|------------|-------------|------------|----------------|-------------------|-------------------|
| <b>SACMA 22<br/>AMAZON 7<br/>AM20/21</b> | <b>Managerial modern C-shaped workstation on mobile pedestal and credenza</b> | <b>Managerial modern rectangular 203 cm desk with leather inlay, modesty panel and with kit for right fixed bearing on mobile pedestal with drawer, filing and CPU storage space and left return. Also includes four door credenza. Quickship Europe. Please read the delivery note.</b> |    | 104        | 77.2       | 29          | 58         | 810            | <b>\$9,775.65</b> | <b>\$6,178.21</b> |
| <b>SACMA 23<br/>AMAZON 8<br/>AM22/23</b> | <b>Managerial modern modular workstation with wall unit</b>                   | <b>Managerial modern modular workstation consist of rectangular desk with leather inlay, modesty panel and left side conference table. Also includes 6 glass door wall unit. Quickship Europe. Please read the delivery note.</b>  |   | 124        | 45.3       | 29          | 48.3       | 803            | <b>\$9,253.44</b> | <b>\$5,848.17</b> |
| <b>SACMA 24<br/>AMAZON 9<br/>AM24/25</b> | <b>Modern Executive Meeting Square Table</b>                                  | <b>Modern executive meeting folding 150 cm complete square table for up to 8 person. Quickship Europe. Please read the delivery note.</b>  |  | 60         | 60         | 29          | 44.5       | 710            | <b>\$7,569.45</b> | <b>\$4,783.89</b> |



# NOVA'S GSA CONTRACT

# GS28F-0026N

## INTERNATIONAL SCHEDULE

### IMPORTANT ORDERING INFORMATION

1. Special item numbers: 711-98
2. Maximum order limitation: 150,000
3. Minimum order: 100
4. Geographic coverage: Europe
5. Point of production: Italy
6. Discount from list prices: 36.8%
7. Quantity discount: None
8. Prompt payment terms: 1% 20 days, net 30
9. Government credit card is accepted: YES
- No discount for payment by government credit card
10. Foreign items: All
13. Ordering and payment address:  
Nova International, Inc. 3401 K Street, NW  
Washington, DC 20007 USA
14. Warranty provision:  
Standard commercial warranty of manufacturer
15. Export packaging:  
Quoted on individual basis
16. Items for the additional service may be incorporated into the unit prices or itemized as per customer request

### HOW TO PLACE AN ORDER

- When ordering, please provide the following information:
1. Purchase order number
  2. "BILL TO" and "SHIP TO" name and address
  3. Complete product number
  4. Complete product information, including:
    - Model name
    - Model number
  5. Quantity
  6. Name, phone, and fax/email of contact person
  7. Nova International, Inc. must be listed as the vendor/contractor

### DELIVERY

Time for delivery: 7 weeks.  
All GSA Prices are FOB Ex-Factory.  
We can deliver (for an extra surcharge - please see details below) to our European Customers and to the US Military and Government Shipping Points in Europe for our customers in the USA.  
USA Customers must assign a TCN to the order to permit delivery from Europe to their USA location.  
For Delivery to our European Customers and US Military and Government Shipping Points in Europe the following delivery surcharges are suggested for the countries listed:  
to the GSA price

- UK add 18% to the GSA price
- Germany add 16% to the GSA price
- Belgium add 18% to the GSA price
- Italy add 5% to the GSA price
- Spain add 18% to the GSA price

### ORDERS MAY BE SUBMITTED

Online at: [www.novainternational.com](http://www.novainternational.com)  
Or emailed to: [sales@novainternational.com](mailto:sales@novainternational.com)  
Or faxed to: +1.202.338.4138  
Or mailed to: Nova International, Inc.  
3401 K Street, NW Suite 201  
Washington, DC 20007 USA

### DELIVERY





**Washington, DC Headquarters**  
3401 K Street NW, Suite 201  
Washington, DC 20007 USA

Tel: +1.202.338.4009  
Fax: +1.202.338.4138

[www.novainternational.com](http://www.novainternational.com)  
[sales@novainternational.com](mailto:sales@novainternational.com)

Export and Domestic Dealer Serving  
International, Diplomatic, Association  
and US Government

